

# Cost-consequence analysis of sitagliptin versus sulfonylureas as add-on therapy for the treatment of diabetic patients in Italy

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**Objective:** Diabetes mellitus is a chronic disease related to a significant impact in both epidemiologic and economic terms. In Italy, around 3.6 million people are affected by diabetes and this number is expected to increase significantly in the next few years. As recommended by current national and international guidelines, metformin (Met) is prescribed as first-line pharmacological treatment, and many pharmacological alternatives are available for patients uncontrolled with Met monotherapy. Despite the availability of many innovative oral antidiabetic drugs (OADs), such as dipeptidyl peptidase 4 inhibitors (DPP4-i) and its first-in-class sitagliptin (SITA), which entered the Italian market in the last 10 years, their usage is consistently lower than traditional drugs such as sulfonylureas (SUs). In fact, due to higher acquisition costs, the prescription of innovative OADs in Italy is restricted to specialist, resulting in a prominent usage of traditional OAD that can be prescribed also by general practitioners (GPs). A cost consequence analysis (CCA) was performed in order to compare SITA with SU, as second-line therapy in add-on to Met, in terms of costs and related clinical events over 36 months.

**Methods:** A CCA was conducted on a hypothetical cohort of 100,000 type 2 diabetes mellitus (T2DM) patients uncontrolled with Met monotherapy, from both the Italian National Health Service (INHS) and societal perspective. Therefore, both direct (drugs, self-monitoring, hypoglycemia, major cardiovascular events [MACEs], and switch to insulin) and indirect costs (expressed in terms of productivity losses) were evaluated. Clinical and economic data were collected through Italian national tariffs, literature, and experts' opinions. Three expert clinicians finally validated data inputs. To assess robustness of base case results, a one-way sensitivity analysis (OWSA) and a conservative scenario analysis – excluding MACEs – were carried out.

**Results:** In the base case analysis, the higher drug costs related to SITA were offset by other management costs (ie, lower use of devices for glycemia self-monitoring, lower incidence of hypoglycemia and MACE, and delay to insulin switch). As a result, the economic evaluation showed that, compared to SU, SITA was cost saving from both societal (–€61,217,723) and INHS (–€51,846,442) perspectives over 3 years as add-on to Met. The base case results were also confirmed by the scenario analysis and by the OWSA performed on the key parameters. The adoption of SITA, in a cohort of 100,000 diabetes patients, would avoid 26,882 non-severe hypoglycemic events, 6,528 severe hypoglycemic events, and 1,562 MACEs.

**Conclusion:** This analysis suggests that, compared to SU, SITA could be a sustainable and cost-saving alternative for the management of T2DM patients uncontrolled with Met monotherapy from both clinical and economic perspectives.

**Keywords:** diabetes, dipeptidyl peptidase 4 inhibitors, sitagliptin, sulfonylurea, cost-consequence analysis

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## Introduction

Type 2 diabetes mellitus (T2DM) is a chronic degenerative disease associated with a high risk of chronic complications and comorbidities. It is one of the main public health challenges of the 21st century and it is responsible for a significant epidemiologic and economic burden.

According to the International Diabetes Federation (IDF), in 2015, about 415 million adults were diabetic (about 1 out of 11) and 5 million deaths were attributed to diabetes.<sup>1</sup> As reported by the WHO, without primary prevention, the diabetes epidemic and its economic burden are going to increase, and it has been estimated to become one of the world's main killers across the next 20 years.

From the economic point of view, diabetes epidemic accounted for US\$673 billion in 2015, with a significant impact on both direct and indirect costs that is expected to increase in the next few years in view of the growing prevalence, its complications, and changing health care pathways and technology.<sup>1</sup>

In Italy, prevalence of diabetes is about 5.5% (mainly type 2 diabetes).<sup>2</sup> As reported in the ARNO study, in Italy, the mean annual direct costs were estimated to be €2,792 per diabetic patient in 2012 (51% due to hospitalization, 32% due to drugs, and 17% due to specialist visits).<sup>3</sup> However, the analysis did not take into account self-monitoring of blood glucose (SMBG) costs that represent a significant cost component in the management of diabetes.<sup>4</sup> A recent cost of illness (COI) analysis, carried out on a cohort of 2.6 million diabetic treated patients in Italy, also showed that the overall economic burden related to diabetes was €20.3 billion/year (95% CI: €18.61 to €22.29 billion), 54% of which was due to productivity loss (95% CI: €10.10 to €11.62 billion) and 46% due to direct costs (95% CI: €8.11 to €11.06 billion). This means that economic burden of diabetes increases dramatically when considering also indirect costs because of productivity loss borne by society.<sup>5</sup>

In Italy, as recommended by current national and international guidelines, metformin (Met) is prescribed as first-line pharmacological treatment.<sup>6</sup>

For patients not achieving glycemic targets with Met monotherapy, a wide range of oral antidiabetic drugs (OADs) is currently used as add-on therapy. In particular, in the past few years, new oral hypoglycemic drugs have been introduced into the market and, among these, dipeptidyl peptidase 4 inhibitors (DPP4-i) represent a valid alternative both in terms of efficacy – as compared to traditional OADs – and safety because of reduced adverse events (eg, hypoglycemic episodes and cardiovascular complications).<sup>7-9</sup>

Among all innovative molecules that entered the Italian market in the last 10 years, the market leader is nowadays represented by sitagliptin (SITA), the first in class DPP4-i. However, despite the availability of innovative classes of OADs, SU still represents the class of drugs mostly used in second line as add-on to Met.<sup>10</sup>

That happens because, in view of their higher acquisition costs, the prescription of innovative OADs is currently restricted to specialists, as opposed to traditional drugs, such as SU, which can also be prescribed by general practitioners (GPs).

On this basis, a cost consequence analysis (CCA), aimed at assessing the economic impact of SITA, the most representative DPP4-i within the Italian setting, compared with the current standard of care (sulfonylureas, SUs), as second-line therapy in add-on to Met, was developed from both societal and Italian National Health Service (INHS) perspectives.

## Methods

A CCA was carried out with the aim to compare SITA and SU, as second-line therapy in add-on to Met, in terms of both costs and related events from both INHS and the societal perspectives.

A dynamic CCA, programmed in Microsoft Excel 2010, was developed in order to capture costs and outcomes in a hypothetical cohort of 100,000 T2DM patients uncontrolled with Met monotherapy, over a 3-year time horizon.

To simulate patient progression and switch to insulin therapy over the time horizon of the analysis, data from the ODYSSEE study were included into the model.<sup>11</sup> The ODYSSEE study aimed at assessing in a real-world setting the maintenance of treatment in T2DM patients using dual therapy with either Met and SITA or Met and SU. Maintenance rates from ODYSSEE study were applied to the model on a 6-month basis.

The model developed considered resources utilization related to drugs, distribution, glycemia self-monitoring devices, specialist visits, major cardiovascular events (MACEs) and hypoglycemia according to the different treatments. Switching to following treatment line was also included in the model. Both direct and indirect costs (expressed in euro, €) were considered. As the analysis was performed through a short time horizon, no discount rate was applied as recommended by guidelines of the International Society of Pharmacoeconomics and Outcomes Research (ISPOR).<sup>12</sup>

Furthermore, as many of the included costs were collected through national tariffs, no adjustment was done for a common base year.

Direct costs included in the model comprised costs borne by the INHS because of specialist visits (eg, diabetologist), hospitalizations due to severe hypoglycemic events, pharmacological therapy, self-monitoring of blood glucose, and switch to following line of therapy. Indirect costs referred to costs falling outside the health care sector and concerned productivity lost (work days/hours lost) due to diabetes complications.

## Outcomes

Hypoglycemic (severe and non-severe) and MACEs were included representing the main drug- and disease-related complications.

Epidemiologic and efficacy data used in the analysis were collected through national and international literature as well as published report of clinical trial and meta-analysis on the basis of the opinion of clinical experts involved in the analysis (FB, SG, and ET). Resource consumption was quantified by using data from literature, when available, or through experts' opinions. Details of the parameters used in the analysis are reported in the next sections.

## Efficacy and clinical events

The analysis considered complications associated with the different treatments in order to provide a realistic overview of the burden related to both therapeutic strategies. In particular, the incidence of severe and nonsevere hypoglycemic events, MACEs, and the maintenance on OADs prior to the shift to insulin therapy were accounted for. As reported in the literature, both SU and DPP4-i showed the same efficacy in controlling blood glucose but different rates of hypoglycemic and major cardiovascular (CV) events.<sup>7,8</sup>

## Severe and non-severe hypoglycemic events

Incidence data about severe and non-severe hypoglycemic events for patients treated with OADs were collected from a clinical trial by Arechavaleta et al.<sup>13</sup>

## Incidence of MACE

MACE incidence rates were collected through a meta-analysis performed by Monami et al.<sup>14</sup> (aimed at comparing the risk of cardiovascular events and mortality in T2DM patients treated with SU versus DPP4-i).<sup>14</sup>

## Switch to insulin rates

Several observational studies showed different maintenance rates between DPP4-i and SU as second-line treatment in add-on to Met.<sup>11,15–18</sup> In particular, the ODYSSEY Study showed that dual therapy with Met+SITA can be maintained for longer than Met+SU.<sup>11</sup>

Conversely, a proportion of patients needed a treatment intensification mainly represented by starting an insulin-based regimen. Based on expert opinion we considered the adding of basal insulin in patients not maintaining initial treatment with SITA+Met or SU+Met over time. Specific resources utilization data for insulin regimen were applied into the model including the incidence of non-severe and severe hypoglycemic events.<sup>17,18</sup>

Details of parameters used in the analysis are reported in Table 1.

## Economic data and resource utilization

The following costs were taken into account: drugs, SMBG, specialist visits, main diabetes' complications, and costs related to the switch to insulin therapy.

**Table 1** Parameters used to model clinical events, parameters' value, and source of data

Parameter type	SITA	SU	Insulin	Source
Frequency of monthly glucose automonitoring	8.3 <sup>a</sup>	50 <sup>b</sup>	75 <sup>c</sup>	SID – AMD national guidelines <sup>6</sup>
Yearly incidence of non-severe hypoglycemic events	7%	22%	8.6%	Arechavaleta et al (2011); <sup>13</sup> Sreenan et al (2014) <sup>17</sup>
Yearly incidence of severe hypoglycemic events	0.19%	1.16%	11.8%	Arechavaleta et al (2011); <sup>13</sup> Leese et al (2003) <sup>18</sup>
Yearly incidence of MACE	0.97%	1.86%	–	Monami et al (2013) <sup>14</sup>
Switch to insulin				
6 months	14%	26%	–	Valensi et al (2015) <sup>11</sup>
12 months	24%	38%	–	
18 months	31%	47%	–	
24 months	36%	54%	–	
30 months	41%	56%	–	
36 months	44%	59%	–	

**Notes:** <sup>a</sup>The SID – AMD national guidelines indicated 25 over 3 months for DPP4-i. <sup>b</sup>Minimum mean value per month among the three different ranges suggested for SU in the SID – AMD national guidelines: (25–50), (50–75), (75–100). <sup>c</sup>Minimum value in the recommended range suggested for insulin in the SID – AMD national guidelines: (75–100). '–' indicates not included in the analysis.

**Abbreviations:** DPP4-i, dipeptidyl peptidase 4 inhibitors; MACE, major cardiovascular events; SITA, sitagliptin; SU, sulfonylurea;

Direct costs were valued on the basis of national tariffs or prices listed in official documents, when available, otherwise previously published data have been used.

Indirect costs referred to productivity loss (because of hypoglycemic or cardiovascular events) were valued using the human capital approach thus multiplying working days/working hours lost due to diabetes-related events by mean daily/hour wages.

## Direct costs

### Drug cost and distribution

Considering the perspective of INHS, net prices including all mandatory discounts and government measures were considered in the analysis. Generic drugs, such as Met and SUs, were valued according to net public price derived from national list – “Lista di trasparenza” – set by the Italian Medicines Agency (AIFA).<sup>19</sup> An average price among all SUs currently available was considered (Table S1).

For SITA, the net ex-factory price at the time of the analysis was considered. In order to provide a comprehensive cost scenario, also distribution margins were included into the analysis. For Met and SU, distribution margins were included into public price as they are distributed through retail channel. According to SITA prevalent distribution channel (direct distribution of drugs included in the National Hospital-Territory Formulary [PHT]), distribution margins depend on regional agreements. To make this calculation, all regional agreements were collected and weighted for regional population proportion on total.

The average daily dosage in clinical practice of drugs included in the CCA was defined according to expert opinion.

### Visits

Specialist visits were valued through national tariffs.<sup>20</sup> Frequency of specialists' visits was elicited from experts, and it was assumed to be of two visits per year in both SITA and SU arms and equal to three visits per year for patients switching to insulin-based regimen considering an increasing complexity for these patients' management.

### Self-monitoring of blood glucose

The cost of SMBG per patient was obtained by multiplying single test costs by the recommended average monthly tests for glycemic control, collected through the literature.<sup>6</sup>

Daily cost for SMBG devices including distribution fees was calculated as an average of all costs published by Italian regional health authorities weighted for their population proportion.

## Severe and non-severe hypoglycemia

Direct medical costs associated with hypoglycemic events were obtained from Nicolucci<sup>21</sup> reporting a direct cost due to severe events ranging between €2,300 and €3,500 in primary and secondary diagnosis, respectively. The average mean cost weighted by the frequency of occurrence as primary (40.5%) or secondary (59.5%) diagnosis was considered in the analysis (€3,014).

Based on expert opinion, in the case of non-severe hypoglycemia, it was assumed that only 25% of all non-severe hypoglycemic events would require a visit by the GP. The tariff for a GP visit was retrieved through Mannocci et al.<sup>22</sup>

## MACEs

As MACE is a composite end point, the cost of an event was estimated as weighted average of costs associated with myocardial infarction, stroke, CV death, and revascularization. The incidence of the different events was used as weight, and cost of each single event was collected through the literature and national tariffs (Table S2).<sup>22–27</sup>

## Switch to insulin costs

It was assumed that all patients not maintaining initial treatment with SITA+Met or SU+Met switched to an insulin-based regimen. In order to provide a comprehensive overview of all costs related to insulin switch, the following cost components were included:

- Drug costs, according to net ex-factory daily price of insulin glargine from AIFA and a daily administration of 0.31 UI/kg (on the basis of expert opinions and data from the Origin trial) for a subject with an average weight of 70 kg.<sup>19,28,29</sup>
- SMBG device costs and frequencies related to the insulin regimen.<sup>6</sup>
- Incidence of non-severe and severe hypoglycemic events in patients treated with insulin and related costs as reported in the abovementioned section.<sup>17,18,21,22</sup>
- Diabetologist visits (the frequency of which has been collected through experts' opinion and costs through national tariffs 20).<sup>20</sup>

## Indirect costs

In order to calculate the indirect costs, working days/working hours lost due to hypoglycemic events and MACE were collected through the literature and valued multiplying by the number of days/hours of lost productivity by daily/hour wage.<sup>30–33</sup>

Values and details of all parameters used to model costs are reported in Table 2.

## Scenario analysis

In order to provide a more comprehensive overview, a scenario analysis excluding MACE was also performed with the aim to assess the net economic impact related to SITA compared with SU from both perspectives.

## One way sensitivity analysis (OWSA)

An OWSA was carried out in order to assess parameter uncertainty, by varying all the main critical parameters included in the analysis. In particular, the OWSA was performed on the following parameters, by varying the base case value of  $\pm 25\%$ :

- SITA drug cost (range  $\pm 25\%$  of base case value);
- SU drug costs;
- SMBG of both SITA and SU (range  $\pm 25\%$  of base case value);
- MACE rate (range  $\pm 25\%$  of base case value);
- severe and non-severe hypoglycemic event rate (range  $\pm 25\%$  of base case value);
- direct costs of MACE (range  $\pm 25\%$  of base case value); and
- direct costs of severe hypoglycemic event (range  $\pm 25\%$  of base case value).

OWSA results have been displayed in a tornado diagram, according to the ISPOR guidelines.<sup>12</sup>

## Results

### Base case scenario

The analysis showed that SITA+Met versus SU+Met was cost saving from both the societal ( $-\text{€}61,217,723$ ) and

the INHS ( $-\text{€}51,846,442$ ) perspectives over a 3-year time horizon (Tables 3 and 4). In fact, higher drug costs related to SITA+Met ( $+\text{€}83,387,970$ ) were offset by other costs for disease management after the 36 months follow-up. That was mainly due to lower use of devices for SMBG, lower

**Table 3** Cost-consequence analysis SITA versus SU over 3-year time horizon (societal perspective)

Cost component	SITA+Met	SU+Met	Delta
Drug	€96,600,960	€13,212,990	€83,387,970
Distribution PHT	€16,807,081	€0	€16,807,081
Self-monitoring	€16,518,556	€80,368,536	$-\text{€}63,849,980$
Visits	€8,941,648	€7,221,703	€1,719,945
Hypos	€1,296,239	€6,255,716	$-\text{€}4,959,477$
MACE	€0	€23,501,390	$-\text{€}23,501,390$
Switch to insulin	€123,417,88	€184,868,478	$-\text{€}61,450,592$
Indirect costs	€2,154,480	€11,525,761	$-\text{€}9,371,281$
Total costs	€265,736,850	€326,954,574	$-\text{€}61,217,723$

**Abbreviations:** hypos, hypoglycemic events; MACE, major cardiovascular events; SITA, sitagliptin; SU, sulfonylurea; PHT, drugs included in the National Hospital-Territory Formulary.

**Table 4** Cost-consequence analysis SITA versus SU over 3-year time horizon (INHS perspective)

Cost component	SITA+Met	SU+Met	Delta
Drug	€96,600,960	€13,212,990	€83,387,970
Distribution PHT	€16,807,081	€0	€16,807,081
Self-monitoring	€16,518,556	€80,368,536	$-\text{€}63,849,980$
Visits	€8,941,648	€7,221,703	€1,719,945
Hypos	€1,296,239	€6,255,716	$-\text{€}4,959,477$
MACE	€0	€23,501,390	$-\text{€}23,501,390$
Switch to insulin	€123,417,886	€184,868,478	$-\text{€}61,450,592$
Indirect costs	€0	€0	€0
Total costs	€263,582,370	€315,428,813	$-\text{€}51,846,442$

**Abbreviations:** hypos, hypoglycemic events; INHS, Italian National Health Service; MACE, major cardiovascular events; Met, metformin; SITA, sitagliptin; SU, sulfonylurea; PHT, drugs included in the National Hospital-Territory Formulary.

**Table 2** Unit costs (Euros) associated with resource item and source of data

Resource Item	Unit cost	Details and source
Direct costs		
Met	€0.06/die	Italian Medicines Agency <sup>19</sup>
SITA+Met	€1.24/die	Ex-factory daily net price
SU+Met	€0.21/die	Italian Medicines Agency, <sup>19</sup> refer Table S1 for details
Insulin	€0.03/IU	Ex-factory daily net price
Strips	€0.506	Mean value over regional data
Needles	€0.116	Mean value over regional data
Outpatient visit	€20.66	Italian Ministry of Health 2013 <sup>20</sup>
Severe hypoglycemia	€3,014	Nicolucci (2014) <sup>21</sup>
GP visit for non-severe hypoglycemia	€15.24	Mannocci et al (2009) <sup>22</sup>
MACE	€15,041	Literature + calculation as detailed in Table S2
Indirect costs		
Cost/day	€100	€25,200 (GDP)/251 (working days per year), European statistics <sup>32</sup>
Cost/hour	€13	Cost per day/7.72 <sup>32,33</sup>
Severe hypoglycemia	€663	Calculation
Non-severe hypoglycemia	€124	Calculation

**Abbreviations:** GDP, gross domestic product; GP, general practitioner; MACE, major cardiovascular events; Met, metformin; SITA, sitagliptin; SU, sulfonylurea.

incidence of hypoglycemia and CV events, indirect costs, and insulin delay (durability).

The analysis also showed that SITA adoption (as add-on to Met) would avoid over a 100,000 subjects cohort and a 3-year time horizon:

- 26,882 non-severe hypoglycemic events;
- 6,528 severe hypoglycemic events; and
- 1,562 major CV events (Figure 1).

## Scenario analysis (without MACE)

Even in the scenario analysis excluding MACE, results showed that SITA+Met versus SU+Met was cost saving from both societal and INHS perspectives over a 3-year time horizon (Tables 5 and 6).

## OWSA

The OWSA, performed to assess the robustness of base case results, showed that the results of the base case analysis were robust with respect to all critical parameters ranging from a minimum saving of €37 million (in the unlikely scenario of 25% increasing of SITA acquisition cost) to a maximum of €87 million (in the scenario assuming a 25% reduction of SITA acquisition cost). Except from SITA acquisition cost, as reported in the tornado graph, the most influential parameters were SU acquisition costs and SU SMBG frequencies (Figure 2).

## Discussion

Results from the present analysis suggest that, over a 3-year time horizon, SITA+Met versus SU+Met, for the treatment of diabetic subjects uncontrolled with Met monotherapy, could be a safe, sustainable, and cost-saving alternative for

the management of diabetes from both clinical and economic point of view.

Moreover, the economic impact was favorable both when adopting the INHS and the societal perspective because of the better impact of SITA in terms of lower incidence of complications.

**Table 5** Scenario analysis: cost-consequence analysis SITA versus SU over 3-year time horizon (societal perspective) without MACE

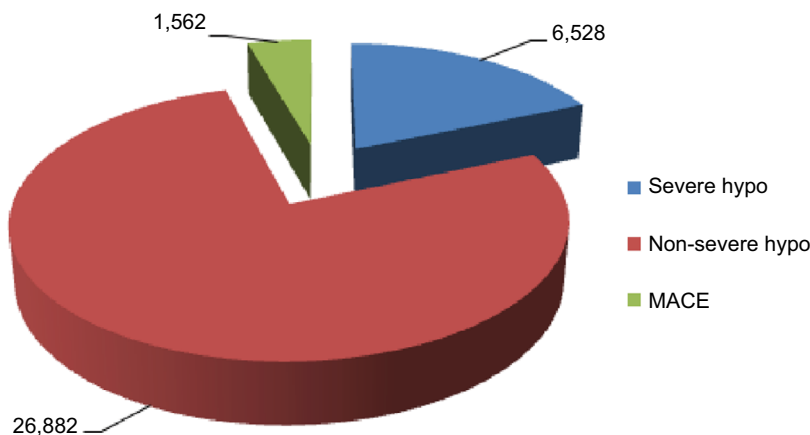
Cost component	SITA+Met	SU+Met	Delta
Drug	€96,600,960	€13,212,990	€83,387,970
Distribution PHT	€16,807,081	€0	€16,807,081
Self-monitoring	€16,518,556	€80,368,536	-€63,849,980
Visits	€8,941,648	€7,221,703	€1,719,945
Hypos	€1,296,239	€6,255,716	-€4,959,477
MACE	€0	€0	€0
Switch to insulin	€123,417,886	€184,868,478	-€61,450,592
Indirect costs	€2,154,480	€11,525,761	-€9,371,281
Total costs	€265,736,850	€303,453,184	-€37,716,334

**Abbreviations:** hypos, hypoglycemic events; MACE, major cardiovascular events; Met, metformin; SITA, sitagliptin; SU, sulfonylurea; PHT, drugs included in the National Hospital-Territory Formulary.

**Table 6** Scenario analysis: cost-consequence analysis SITA versus SU over 3-year time horizon (INHS perspective) without MACE

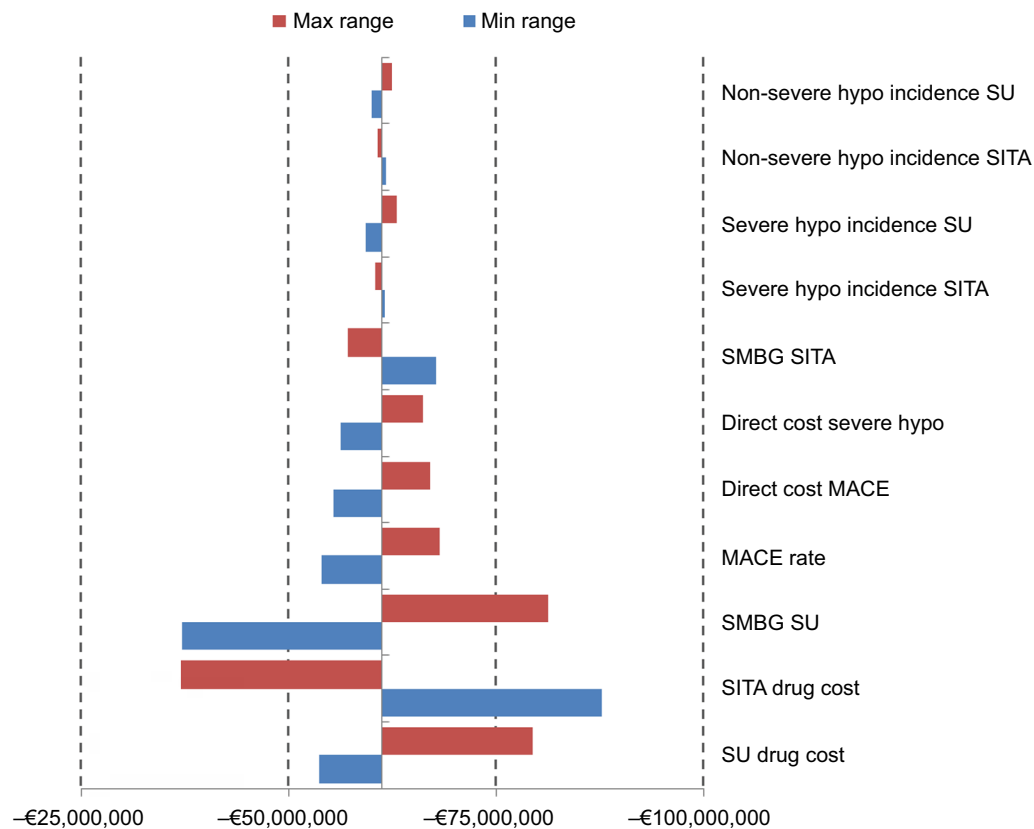
Cost voices	SITA+Met	SU+Met	Delta
Drug	€96,600,960	€13,212,990	€83,387,970
Distribution PHT	€16,807,081	€0	€16,807,081
Self-monitoring	€16,518,556	€80,368,536	-€63,849,980
Visits	€8,941,648	€7,221,703	€1,719,945
Hypos	€1,296,239	€6,255,716	-€4,959,477
Switch to insulin	€123,417,886	€184,868,478	-€61,450,592
Total costs	€263,582,370	€291,927,423	-€28,345,053

**Abbreviations:** hypos, hypoglycemic events; INHS, Italian National Health Service; MACE, major cardiovascular events; Met, metformin; SITA, sitagliptin; SU, sulfonylurea; PHT, drugs included in the National Hospital-Territory Formulary.



**Figure 1** Avoided events SITA+Met versus SU+Met.

**Abbreviations:** hypo, hypoglycemic event; MACE, major cardiovascular events; Met, metformin; SITA, sitagliptin; SU, sulfonylurea.



**Figure 2** One-way sensitivity analysis: tornado graph.

**Abbreviations:** hypo, hypoglycemic event; MACE, major cardiovascular events; Met, Metformin; SITA, sitagliptin; SMBG, self-monitoring of blood glucose; SU, sulfonylurea.

Despite the significantly higher acquisition costs, SITA overall cost resulted lower than SU due to the lower use of devices for SMBG, the lower incidence of hypoglycemia and CV events, and the higher rate of maintenance on therapy thus resulting in a lower switch to insulin-based regimen.

The present analysis highlights the importance, within the health care sector, to go beyond a silos approach by adopting a holistic view in the light of value-based health care. This approach could allow considering all the variables generating the whole value of a new technology adoption within a specific environment.

A potential risk of not implementing a value-based approach is related to suboptimal health care decision making where reaching financial target on selected budget could generate an overall cost increasing and/or providing less favorable outcomes for the patients.

While innovations in the health care sector have grown exponentially in the last few decades, their adoption is sometimes limited because of the extra expenditure for their acquisition. In order to set priorities and to adequately balance costs and consequences, comprehensive information on those outcomes are crucial.

This is particularly critical for chronic care diseases such as diabetes which is associated with a significant epidemiologic and economic burden and is expected to increase significantly in the next few years due to aging and lifestyle changing.

Within this framework, adopting a holistic approach to antidiabetic technology assessment represents a critical factor for health services sustainability in the long term allowing to optimize resource allocation and to maximize patient outcomes, avoiding direct and indirect costs related to diabetes complications.

The first DPP4-i (SITA) has been introduced in the Italian market, with indication for the treatment of T2DM patients, approximately 10 years ago. The amount of data and evidence which have been generated over this period of time allowed us to perform a CCA considering evidence gathered both at national and international level to guide informed decision making.

In Italy, the use of innovative OADs, such as DPP4i, is still limited diabetic patients.<sup>34</sup> According to the data from national prescription database (OsMed), 64.4% of patients potentially eligible for treatment with DPP4-i are not currently treated with these drugs, mainly due to their prescription limitation to specialists. According to recent Italian

diabetes management reports, it is assumed that 3.6 million people are affected by diabetes and that approximately 3 million are treated with antidiabetic drugs.<sup>34</sup>

Among these patients, only 1 million are in the charge of specialist while 2 million are currently in the charge of GPs.<sup>35</sup>

Given the number of diabetic patients in Italy, being about 3,266,681 in 2012 and considering that 64.4% of them could be eligible for treatment with DPP4-i, because satisfying criteria and limit established for DPP4-i reimbursement, it follows that, on the basis of the present analysis, the clinical and economic burden may be reduced, at least in the mid-term, by the extension of the treatment with DPP4-i.<sup>34,36</sup>

Moreover, recent studies confirmed the safety of SITA even in diabetic patients with cardiovascular disease.<sup>37,38</sup> Another study also suggested a possible effect of SITA in reducing both cholesterol level and blood pressure that, combined with an effective HbA<sub>1c</sub> control, involves a reduction of about 7.5% in the yearly incidence of myocardial infarction as compared to competitors.<sup>39</sup>

Furthermore, recent real-life studies showed that the use of SITA or other DPP4-i in combination with Met, compared to SU or insulin, reduces the onset of hypoglycemia and mortality.<sup>40-42</sup>

In particular, an observational study of ~6 years, conducted on 52,760 patients, compared cardiovascular risk, mortality for all causes, and episodes of severe hypoglycemia in patients with T2DM treated with Met+SU versus Met+DPP4-i (80.3% treated with SITA). Results showed an increased risk in patients treated with Met+SU compared with Met+DPP4-i for all the end points. Of note, the increased risk in Met+SU patients was significant by the first 6 months of treatment and continued to increase over the duration of the observation period.<sup>40</sup>

A retrospective analysis conducted on the OsMed database and including 32 Italian local health authorities (accounting for 30% of the country's population) assessed the association between heart failure (HF) risk with DPP4-i and SU in 127,555 T2DM patients. During the follow-up period, lasting on average 2.6 years, DPP4-i use was associated with a reduced risk of HF compared with SU.<sup>42</sup>

Even insulin switch delay with SITA was shown in a real-life study analyzing the progression to starting insulin therapy over a 7-year period in a sample of 7,728 patients. Results showed that patients treated with SITA had a significant lower risk of progression toward insulin therapy as compared with SU (26.6% versus 34.1%).<sup>43</sup>

The economic evaluation performed has some limitations that could affect the results of the analysis. A major limit relies on the fact that, as the analysis is not an empirical evaluation, it does not take into account possible differences in the

demographic and clinical characteristics of the patients. Moreover, given the relatively shortness of the time horizon assumed, the analysis does not consider the impact of insulin therapy on clinical events and cardiovascular complications with possible related costs. Finally, given the lack of data, compliance was not considered in the study and it was assumed to be the same in both treatments (equal to 100% in both groups).

Despite the inherent limitations discussed, to our knowledge, the current study represents the first study performing a comprehensive economic evaluation of SITA and SU by including also indirect costs in Italy. Moreover, although CCA is sometimes considered less rigorous than other economic evaluation, it is at the same time more versatile and practical being able to offer clear and simple information thus representing a valid framework for appraising appropriate treatment for diabetic patients in the Italian context.

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FB, in the last 3 years, has received consultancy and/or speaking fees from: Eli Lilly and MSD Italy. SG, in the last 3 years, has received consultancy and/or speaking fees and research grants from: Abbott Diabetes Care, AstraZeneca, Boehringer Ingelheim, Bristol-Myers Squibb, Bruno Farmaceutici, Eli Lilly, Janssen, Johnson & Johnson, Menarini, MSD Italy, Novo Nordisk, Novartis, Sano and Takeda. ET, in the last 3 years, has received consultancy and/or speaking fees and research grants from: AstraZeneca, Boehringer Ingelheim, Bristol-Myers Squibb, Eli Lilly, GSK, Janssen, Johnson & Johnson, MSD Italy, Novo Nordisk, Sano and Takeda. The authors report no other conflicts of interest in this work.

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## Supplementary materials

**Table S1** Details of data used to obtained average costs of drug costs for SU+Met

Drug	Dosage	Cpr per pack	Public price	Ex-factory price (per cpr) <sup>a</sup>	Daily cost	Daily cost SU+Met <sup>b</sup>
Gliclazide	Gliclazide 80 mg	40	€3.34	€0.0445	€0.08	€0.13
Gliclazide	Gliclazide 160 mg				€0.15	€0.21
Gliclazide	Gliclazide 240 mg				€0.23	€0.28
Gliclazide rp	Gliclazide 30 mg	60	€6.80	€0.0604	€0.10	€0.16
Gliclazide rp	Gliclazide 60 mg				€0.21	€0.26
Gliclazide rp	Gliclazide 120 mg				€0.41	€0.47
Glimepiride	Glimepiride 1 mg				€0.03	€0.09
Glimepiride	Glimepiride 2 mg	30	€2.12	€0.0377	€0.06	€0.12
Glimepiride	Glimepiride 3 mg	30	€3.56	€0.0633	€0.11	€0.16
Glimepiride	Glimepiride 4 mg	30	€3.56	€0.0633	€0.11	€0.16
Glimepiride	Glimepiride 5 mg				€0.17	€0.23
Glimepiride	Glimepiride 6 mg				€0.22	€0.27
Glibenclamide	Glibenclamide 5 mg	30	€2.94	€0.0523	€0.09	€0.14
Glibenclamide	Glibenclamide 10 mg				€0.18	€0.23
Average SU+Met price						€0.21

**Notes:** <sup>a</sup>Prices from the Italian Medicines Agency. <sup>b</sup>Including metformin daily cost of €0.06.

**Abbreviations:** cpr, compress; Met, Metformin; SITA, sitagliptin; SU, sulfonylurea.

**Table S2** Details of data used to value direct costs of MACE

MACE	Costs (€)	Details and reference for costs	Weights	Reference
Revascularization	€27,519	Bypass coronarico con PTCA [coronary bypass with PTCA], DRG I06: Italian Ministry of Health 2013 <sup>2</sup>	30%	Monesi (2005) <sup>3</sup>
MI	€9,704	€4,018 (acute phase, DRG I21–I22) + €5,686 (1-year costs), DRG I06: Italian Ministry of Health (2013); <sup>2</sup> Berto et al (2010). <sup>4</sup>	31%	Monesi (2005) <sup>3</sup>
Stroke	€10,063	€3,981 (acute phase, DRG I4) + €4,132 (first 3-months costs) + €680 (subsequent 3-months costs): Italian Ministry of Health (2013); <sup>2</sup> Fattore et al (2012). <sup>5</sup>	35%	Monesi (2005) <sup>3</sup>
CV death	€4,348	Lucioni et al (2010) <sup>6</sup>	4%	Italian Hospital discharge data (2012) <sup>7</sup>
Average costs for MACE				€15,041

**Abbreviations:** CV, cardiovascular; DRG, diagnosis-related group; MACE, major cardiovascular events; MI, myocardial infarction; PTCA, percutaneous transluminal coronary angioplasty.

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